ETHICAL ORIENTATION, ETHICAL DECISION-MAKING AND BID EVALUATION BEHAVIOR OF PDE'S IN UGANDA

 \mathbf{BY}

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PLAN A

A DISSERTATION SUBMITTED TO MAKERERE UNIVERSITY BUSINESS SCHOOL IN
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Declaration

I, Catherine Katts Ikondere, declare that this study is	my original work and has not been						
submitted to any University or Institution of Higher learning for award of any degree.							
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Approval

This is to cert	tify that	this diss	ertatio	n has be	en p	repared /	sub	omitted in part	tial fu	ılfillment	of the
requirements	for the	award	of a	Master	of	Science	in	Procurement	and	Supply	Chain
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Dedication

To my children Leon Ninsiima, Lynn Amumpaire, Lanny Agaba and my husband Steven Barisigara who have been my inspiration. Thanks for enduring the periods when I was not there for you. More thanks again go to Steven Barisigara for sponsoring this Masters Degree.

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TABLE OF CONTENTS

Declara	ation_	ii
Approv	<u>val</u>	iii
Dedica	<u>tion</u>	iv
Acknow	wledgements	V
<u>List of</u>	Abbreviations / Acronyms	ix
Abstrac	<u>et</u>	x
<u>CHAP</u>	TER ONE	1
INTRO	<u>DDUCTION</u>	1
<u>1.0</u>	Background of the Study	1
<u>1.2</u>	Statement of the Problem	3
1.3	<u>Purpose of the Study</u>	4
<u>1.4</u>	Objectives of the Study	4
<u>1.5</u>	Research Question	4
<u>1.6</u>	Significance of the Study	4
<u>1.7</u>	Scope of the Study	5
<u>1.8</u>	Conceptual Framework	6
<u>CHAP</u>	TER ONE	7
LITER	ATURE REVIEW	7
<u>2.1</u>	Ethical Orientation and Ethical decision-making	7
<u>2.2</u>	Ethical Decision-Making and Bid Evaluation Behavior	9
<u>CHAP</u>	TER THREE	11
<u>METH</u>	<u>ODOLOGY</u>	11
<u>3.1</u>	Research design	11
<u>3.2</u>	Sampling Design	11
<u>3.3</u>	<u>Data collection</u>	12
<u>3.4</u>	Measurement of variables and instruments	13
<u>3.5</u>	Validity and Reliability	14
<u>3.7</u>	Data Processing and Analysis	15
3.8	Anticipated limitations of the study	15
CHAP	TER FOUR	16

ANALYSIS AND INTERPRETATION OF FINDINGS		
<u>4.0</u>	Introduction	16
<u>4.1</u>	Sample characteristics	16
4.3	Regression Model	25
<u>4.4</u>	Challenges encountered during Bid evaluation	27
<u>4.5</u>	Solutions or Strategies	28
<u>CHAP</u> 7	TER FIVE	29
DISCU	SSION OF FINDINGS, CONCLUSIONS AND RECOMMENDATIONS	29
<u>5.0</u>	Introduction	29
<u>5.1</u>	Discussions	29
<u>5.2</u>	Conclusion	32
<u>5.3</u>	Recommendations	33
<u>5.4</u>	<u>Limitations of the Study</u>	33
<u>5.5</u>	Areas for further research	34
REFER	ENCES	35
<u>Appe</u>	<u>endices</u>	43
Appe	endix 1: Research Questionnaire	43
<u>Appe</u>	endix 2: Letter of introduction (from MUBS)	53

List of tables

<u>Table 4. 1: Gender of Respondents</u>	16
Table 4. 2: Age of Respondents	17
Table 4. 3: Level of Education	17
Table 4. 4: Professional qualification (e.g. CIPS, ACCA/CPA)	18
Table 4. 5: Length of time spent in the organization	18
Table 4. 6: Sector of the respondents' Organizations	19
Table 4. 7: Number of employees work in the organization	20
Table 4. 8: Size of the Evaluation Committees	20
Table 4. 9: Type of Organization	21
Table 4. 10: How long the organizations/PDEs been in existence	22
<u>Table 4. 11: Number of suppliers prequalified by the organizations / PDEs</u>	22
Table 4. 12: Most common type of procurement method used by the organizations / PDEs	23
Table 4. 13: Correlations Analysis	24
Table 4. 14: Regression models	25
Table 4. 15: Challenges encountered during Bid evaluation	27
Table 4. 16: Solutions or Strategies for improving the Bid evaluation process	28

List of Abbreviations / Acronyms

PPDA - Public Procurement and Disposal of Public Assets Authority

UHRC - Uganda Human Rights Commission

PDEs - Procuring and Disposing Entities

CIPS - Charterd Institute of Purchasing and Supplies

ACCA - Association of Chartered Certified Accountants

CPA - Certified Public Accountant

SPSS - Statistical Package for Social Scientists

Abstract

This study was prompted by the ever increasing cases of unethical issues in Procurements of most PDE's in Ugandan. The preoccupation in a lot of Government institutions seemed to be with satisfying their personal interests rather than procuring the right items with the right specifications.

A cross-sectional study was carried out among PDU staff and Evaluation Committee members of 91 PDE's in Kampala and neighboring towns, to examine the relationship between ethical orientation, decision-making and the behavior of bid evaluation committees of Uganda's PDE's.

The study revealed that ethical orientation significantly affects ethical decision-making of PDE's in Uganda and when procurement officials in these PDE's are making decisions, they base on their judgment of what is right or wrong through applying ethical guidelines set out in codes of conduct and governing rules and regulations. Ethical Decision-making does not entirely depend on ethical orientation, but is also a function of gender and age of the evaluation committee members, organization's sector, employee number, evaluation committee size, organization's existence and numbers of prequalified suppliers. It was also established that there is a link between ethical decision making and bid evaluation behavior of PDE's in Uganda.

Basing on the above findings, it was deemed important to reinforce ethical behavior in the form of rewarding committee members' ethical decisions taken. PDEs were also implored to look into specific work situations; the work groups, opportunities and other factors that influence the behavior of the bid evaluation committee members like steps to guide ethical decision making.